

## Interactive Leadership Profiles

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The Leadership Profiles support school leaders to better understand their leadership practice. Explore the Interactive Profiles through three leadership lenses: Professional Practices, Leadership Requirements and Leadership Emphasis to locate your current practice and explore how you can grow as a school leader.

### Core focus

Leading the management of the school

### Professional Practices lens

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A Profile contains leadership action statements in four sets. The sets increase in proficiency from top to bottom showing the developmental pathway.

## **PROFILE:**

Principals align management procedures and processes to the educational goals and the vision and values of the school.

They align management procedures and processes to the educational goals and the vision and values of the school.

They ensure employment practices and decisions are consistent with legislative requirements.

They allocate resources effectively to maintain the day to day operations of the school and evaluate impact on student outcomes and value for money.

They clarify for staff the relationship between the school vision and values and the operational tasks that support them.

Principals embed effective decision-making processes and build a cohesive leadership team.

They embed effective decision-making processes and build a cohesive leadership team.

They analyse what data is important and plan how it should be used in the support of student learning outcomes.

They make best use of technology to record, analyse and share information, to monitor progress against goals, and support new ways of working.

They model exemplary professional behaviour and promote ethical standards throughout the school community.

Principals ensure management procedures are fully understood by staff who take collective responsibility for the smooth and efficient running of the school.

They ensure management procedures are fully understood by staff who take collective responsibility for the smooth and efficient running of the school.

They introduce best practice in human resource management to ensure the school can attract, retain and motivate all staff.

They review and improve plans regularly with the school governing body so that the school vision can be realised.

They use a consultative approach with students, staff and the wider school community to develop formal strategic plans.

Principals identify trends and influences that will impact on the management of the school and plan for them.

They identify trends and influences that will impact on the management of the school and plan for them.

They review the effectiveness of processes and use of data to improve school performance.

They share best management practice and use of resources with other schools and education networks.

They embed a culture of review, responsibility and shared accountability to achieve high standards for all.

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# RESOURCES

## Leading the management of the school

They align management procedures and processes to the educational goals and the vision and values of the school.

### Leadership scenarios: new role, new demands

<https://www.aitsl.edu.au/lead-develop/develop-yourself-as-a-leader/learn-from-practising-leaders/leadership-scenarios>

Guidance to manage time successfully and focus on getting the best outcomes for students

Source: AITSL  
Multiple format

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### Setting goals: the power of purpose

<http://www.edu.gov.on.ca/eng/policyfunding/leadership/IdeasIntoActionBulletin4.pdf>

Explore the research evidence for goal-setting as a critical component of educational leadership that can have a significant impact on student achievement, both directly and indirectly

Source: Ontario Leadership Strategy Bulletin  
Bulletin PDF 32 pages

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### School leadership and student outcomes: identifying what works and why

<https://www.educationcounts.govt.nz/publications/series/2515/60170>

This new synthesis of 134 research studies shows that effective teacher professional learning has twice the impact on student outcomes than any other leadership activity.

Source: V Robinson, M Hohepa, C Lloyd  
Report | PDF | 294 pages

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### **Aligning resources with priorities: focusing on what really matters most**

<http://www.edu.gov.on.ca/eng/policyfunding/leadership/IdeasIntoActionBulletin6.pdf>

This bulletin looks at the question of how to use our resources as effectively, purposefully and efficiently as possible.

Source: Ontario Leadership Strategy  
Bulletin PDF 34 pages

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They ensure employment practices and decisions are consistent with legislative requirements.

No resources to display.

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They allocate resources effectively to maintain the day to day operations of the school and evaluate impact on student outcomes and value for money.

### **Allocating resources to improve student learning (2011)**

[https://www.huffpost.com/entry/allocating-resources-to-i\\_b\\_1018778](https://www.huffpost.com/entry/allocating-resources-to-i_b_1018778)

Commentary on resource allocation for schools

Source: Huff Post  
Editorial Commentary Website 5 mins

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### **Dimension: strategic resource management**

<https://www.education.vic.gov.au/school/teachers/management/improvement/Pages/dimension2strategic.aspx>

Vic government online Strategic Management and Risk Tool

Source: WWW  
Online Resource Website 20 mins

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### **Leadership scenarios: new role, new demands**

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Guidance to manage time successfully and focus on getting the best outcomes for students

Source: AITSL  
Multiple format

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### **School Assets and Student Outcomes: Literature Review**

[http://www.cese.nsw.gov.au/images/stories/PDF/Schools\\_assets\\_and\\_student\\_outcomes.pdf](http://www.cese.nsw.gov.au/images/stories/PDF/Schools_assets_and_student_outcomes.pdf)

This literature review examines the existing research regarding the impact of capital spending and school assets on student learning outcomes.

Source: Department of Education and Communities NSW  
Literature review PDF 19 pages

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### **Student-centred schools make the difference**

<https://www.aitsl.edu.au/tools-resources/resource/insights---literature-review-student-centred-schools-make-the-difference>

Exploring the concept of student-centred schools and how to develop and sustain a student-centred philosophy at all levels within a school.

Source: AITSL  
Reading list Various

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## **Leadership scenarios: new role, new relationships**

<https://www.aitsl.edu.au/lead-develop/develop-yourself-as-a-leader/learn-from-practising-leaders/leadership-scenarios>

Guidance to build relationships and communicate effectively with a team

Source: AITSL  
Multiple formats

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## **School leadership - vision and values**

<https://youtu.be/f4k2OT9EFxs>

This video was created as part of the Small Learning Community project by the 2011 Education Leadership cohort at Auburn University and is a compilation of research regarding school leadership in relation to the vision and values of a school organization.

Source: Auburn University, US  
Video MP4 4 minutes 36 minutes

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## **The nature and dimensions of strategic leadership**

<https://gseuphsdlibrary.files.wordpress.com/2013/03/the-nature-and-dimensions-of-strategic-leadership.pdf>

This article draws on the authors research on strategy undertaken since the late 1990s and aims to provide an understanding of the nature and dimensions of strategic leadership.

Source: Davies, Brent; Davies, Barbara J.  
Paper

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## **Seven principles of strategic leadership**

<http://www.youblisher.com/p/110821-Seven-Principles/>

This article examines what might be required to give school leaders the confidence to take on more strategic leadership.

Source: Terry Quong and Allan Walker  
Article eBook 14 pages

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They embed effective decision-making processes and build a cohesive leadership team.

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## **Making decisions through the distributed leadership model**

<https://www.youtube.com/watch?v=5UIF-6yesQQ&feature=youtu.be&app=desktop>

In this video, Geoff Southworth details how using the distributed leadership model, decision-making can be improved by tapping into the talents of staff.

Source: National College for School Leadership  
Multimedia Video 5 mins 30 seconds

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## **Improving school leadership: the toolkit**

<https://www.oecd.org/edu/school/44339174.pdf>

This toolkit is designed to help policy makers, practitioners and relevant stakeholders to analyse their current school leadership policies and practices.

Source: OECD  
Toolkit PDF 52 pages

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## **Decision-making techniques: how to make better decisions**

[https://www.mindtools.com/pages/article/newTED\\_00.htm](https://www.mindtools.com/pages/article/newTED_00.htm)

A collection of decision making tools to assist staff within organisations develop more effective decision making strategies.

Source: Mind Tools  
Website

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## How to build an effective team

<https://nctl.blog.gov.uk/2015/12/08/how-to-build-an-effective-team/>

A compilation of videos on building, managing and developing teams, to help develop the team management and leadership skills.

Source: National College for Teaching and Leadership  
Multimedia Website

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## Leading school improvement

<https://www.youtube.com/watch?v=i2PHu5wOplw>

Presentation by Professor Geoff Masters, ACER, at the AITSL Local Leadership Conference, August 2012.

Source: AITSL  
Video | MP4 | 26 mins

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## Lets use video to reinvent education

<https://youtu.be/nTFEUsudhfs>

Salman Khan talks about how and why he created the Khan Academy, a carefully structured, and freely-available, series of educational MP4s offering complete curricula in maths and other subjects.

Source: Ted  
Video MP4 20 mins

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They analyse what data is important and plan how it should be used in the support of student learning outcomes.

## Using data, conversations and observations for school improvement.(2016)

[https://research.acer.edu.au/cgi/viewcontent.cgi?article=1011&context=professional\\_dev](https://research.acer.edu.au/cgi/viewcontent.cgi?article=1011&context=professional_dev)

Benefits of strategic data collection to assist in school improvement

Source: Australian Council for Educational Research  
Policy Research Paper PDF 12 pages

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## Using data to improve learning programs

<https://www.aitsl.edu.au/tools-resources/resource/using-data-to-improve-learning-program-s-illustration-of-practice>

An Illustration of Practice demonstrating teachers analysing internal and external data to identify specific learning needs students.

Source: AITSL  
Video MP4 4 mins

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They make best use of technology to record, analyse and share information, to monitor progress against goals, and support new ways of working.

## 10 major technology trends in education

<https://thejournal.com/articles/2014/02/03/10-major-technology-trends-in-education.aspx>

Data trends on mobile device usage, internet connectivity, social media and gaming in the educational context.

Source: C Riedel  
Article Website

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They model exemplary professional behaviour and promote ethical standards throughout the school community.

## The trust factor

<http://www.ascd.org/publications/educational-leadership/may17/vol74/num08/The-Trust-Factor.aspx>

Building a school culture of trust is an intentional act that benefits principals, teachers, and students

Source: Educational Leadership  
Journal article Online

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## Leading through trust

<http://www.johnwest-burnham.co.uk/index.php/leading-through-trust?showall=&limitstart=>

Education expert John West-Burnham provides a list of literature that explores the concept of leading through trust.

Source: John West-Burnham  
Website

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## **Building trust in schools through open-to-learning conversations**

[https://www.youtube.com/watch?v=0\\_I5-HKIR1s](https://www.youtube.com/watch?v=0_I5-HKIR1s)

Distinguished Professor Viviane Robinson highlights the importance of building effective relationships and trust to overcome day-to-day challenges in an educational context.

Source: Bastow Institute

Video MP4 4 minutes

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## **Literature Review and Environmental Scan: a culture of trust enhances performance**

[https://www.aitsl.edu.au/docs/default-source/default-document-library/literature-review---a-culture-of-trust-enhances-performance.pdf?sfvrsn=b8b5ed3c\\_2](https://www.aitsl.edu.au/docs/default-source/default-document-library/literature-review---a-culture-of-trust-enhances-performance.pdf?sfvrsn=b8b5ed3c_2)

In this Environmental Scan of research and policy literature, the authors consider definitions of trust as they seek to address and inform the hypothesis that a culture of trust enhances performance in schools.

Source: AITSL

Report PDF 22 pages

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They ensure management procedures are fully understood by staff who take collective responsibility for the smooth and efficient running of the school.

## **How to talk about finances so non-financial folk will listen.**

<https://www.bridgespan.org/insights/library/careers/how-to-talk-about-finances#.Vuc95eJ9672>

This article explores ideas and advice from a variety of CFOs of nonprofit organizations and technical assistance providers regarding how to talk about finances so non-financial management and staff will listen.

Source: The Bridgespan Group

Article PDF 9 pages

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## **ACSP Conference 2012 - Patrick Duigan**

<https://youtu.be/VjGhn8iP-S8>

This video shows Patrick Duignan speaking at the ACSP Conference 2012, on how we sustain shared, distributed or collective leadership, to ensure it survives staff change and dependence on individuals.

Source: Patrick Duignan

Video MP4 31 minutes 53 seconds

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They introduce best practice in human resource management to ensure the school can attract, retain and motivate all staff.

## **A guide to support coaching & mentoring for school improvement**

[https://research.acer.edu.au/cgi/viewcontent.cgi?article=1012&context=professional\\_dev](https://research.acer.edu.au/cgi/viewcontent.cgi?article=1012&context=professional_dev)

Focuses on two broad ways in which coaching and mentoring conversations have been used with teachers and principals to improve practice

Source: ACER

Report PDF 24 pages

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They introduce best practice in human resource management to ensure the school can attract, retain and motivate all staff.

## **Improving school leadership: the toolkit**

<https://www.oecd.org/edu/school/44339174.pdf>

This toolkit is designed to help policy makers, practitioners and relevant stakeholders to analyse their current school leadership policies and practices.

Source: OECD

Toolkit PDF 52 pages

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They review and improve plans regularly with the school governing body so that the school vision can be realised.

## **The principals report or presentation to the school board - what information should or should not be included?**

[http://www.instituteforschoolgovernance.com.au/images/articles/e-leading\\_Principals\\_Report.pdf](http://www.instituteforschoolgovernance.com.au/images/articles/e-leading_Principals_Report.pdf)

Suggestions on how the principals report/ presentation may be enhanced to be relevant and supportive of the governing processes of the school

Source: e-Leading

Article PDF 2 pages

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## **Blueprint for governing Australian schools**

Article PDF 4 pages

A guide for developing the capacity of school councils and boards to govern their respective schools

Source: Australian Educational Leader

Source: Australian Educational Leader

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## **An Executive Director : Guide to Financial Leadership**

<https://nonprofitquarterly.org/2011/12/25/an-executive-directors-guide-to-financial-leadership/>

This article is a guide to the way of thinking for an executive : a summary of what we see as the eight key business principles that should guide financial leadership practice.

Source: Kate Barr and Jeanne Bell

Webpage

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## **The Matrix Map: A Powerful Tool for Mission-Focused Nonprofits**

<https://nonprofitquarterly.org/2014/04/01/the-matrix-map-a-powerful-tool-for-mission-focused-nonprofits/>

This article is a guide to the way of thinking for an executive : a summary of what we see as the eight key business principles that should guide financial leadership practice.

Source: Steve Zimmerman and Jeanne Bell

Webpage

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## **A Nonprofit Dashboard and Signal Light for Boards**

<http://www.blueavocado.org/content/nonprofit-dashboard-and-signal-light-boards>

In this article, a car dashboard is used as an analogy to financial planning for not for profits.

Source: Jeanne Bell & Jan Jaskaoka

Webpage

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## **Rethinking school governance**

[http://www.ptrconsulting.com.au/sites/default/files/Rethinking\\_school\\_governance.pdf](http://www.ptrconsulting.com.au/sites/default/files/Rethinking_school_governance.pdf)

This paper explores the role of school governance, its effectiveness in a number of jurisdictions and discusses the movement from participative to expert models.

Source: Peter Cole  
Report PDF 32 pages

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They use a consultative approach with students, staff and the wider school community to develop formal strategic plans.

## **Connecting school, family and community: the power of positive relationships**

<http://relationalearning.com/wp-content/uploads/2017/03/Seminar-Series-256-July2016-D1.pdf>

Evidence, principles and practices that schools can use to build positive and productive relationships across the school and community

Source: Centre for Strategic Education  
Report PDF 24 pages

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## **How school boards could develop an annual community engagement strategy**

[http://www.instituteforschoolgovernance.com.au/images/articles/2015\\_e-leading\\_2015\\_28.pdf](http://www.instituteforschoolgovernance.com.au/images/articles/2015_e-leading_2015_28.pdf)

Engaging with the school community enables the school board to be proactive in spreading and strengthening the message and identity of the school

Source: Centre for Strategic Education  
Source: e-Leading

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## **Giving students a voice**

<https://www.gse.harvard.edu/news/uk/16/08/giving-students-voice>

Five ways to welcome student input and bolster the schools success

Source: Harvard Graduate School of Education  
Article Online

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### **Parental engagement in learning and schooling: lessons from research**

[https://www.aracy.org.au/publications-resources/command/download\\_file/id/7/filename/Parental\\_engagement\\_in\\_learning\\_and\\_schooling\\_Lessons\\_from\\_research\\_BUREAU\\_ARACY\\_August\\_2012.pdf](https://www.aracy.org.au/publications-resources/command/download_file/id/7/filename/Parental_engagement_in_learning_and_schooling_Lessons_from_research_BUREAU_ARACY_August_2012.pdf)

This report provides a synopsis of the published literature pertaining to parental engagement in both the home and school environments.

Source: The Family-School and Community Partnerships Bureau  
Report PDF 60 pages

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### **Prototyping: Learning Through Doing**

<https://www.aitsl.edu.au/docs/default-source/default-document-library/aitsl-learning-through-doing-introduction-to-design-thinking.pdf?sfvrsn=0>

This toolkit can be used to develop services and initiatives through prototyping. It explains how to plan and deliver prototypes, unlock creativity, manage risk and embed new ideas.

Source: AITSL  
Toolkit PDF 20 pages

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They use a consultative approach with students, staff and the wider school community to develop formal strategic plans.

### **Literature Review and Environmental Scan: student-centred schools make the difference**

[https://www.aitsl.edu.au/docs/default-source/default-document-library/literature-review---student-centred-schools-make-the-difference.pdf?sfvrsn=bdb5ed3c\\_2](https://www.aitsl.edu.au/docs/default-source/default-document-library/literature-review---student-centred-schools-make-the-difference.pdf?sfvrsn=bdb5ed3c_2)

Drawing from an environmental scan, and Viviane Robinsons work on the dimensions of student-centred school leadership, the authors consider how student-centred schools make the difference.

Source: AITSL  
Report | PDF | 28 pages

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They identify trends and influences that will impact on the management of the school and plan for them.

## **Trends shaping education 2010, Centre for Educational Research and Innovation**

[http://www.keepeek.com/Digital-Asset-Management/oecd/education/trends-shaping-education-2010\\_trends\\_edu-2010-en#page1](http://www.keepeek.com/Digital-Asset-Management/oecd/education/trends-shaping-education-2010_trends_edu-2010-en#page1)

A book drawing on international evidence to inform strategic thinking about educational challenges.

Source: OECD  
eBook PDF 94 pages

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## **10 major technology trends in education**

<https://thejournal.com/articles/2014/02/03/10-major-technology-trends-in-education.aspx>

Data trends on mobile device usage, internet connectivity, social media and gaming in the educational context.

Source: C Riedel  
Article Website

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They review the effectiveness of processes and use of data to improve school performance.

## **A Nationwide Look at Teacher Perceptions of Feedback and Evaluation Systems**

[https://www.rand.org/pubs/research\\_reports/RR2558.html](https://www.rand.org/pubs/research_reports/RR2558.html)

Teacher Evaluation Systems

Source: Rand Corporation  
News article Website 5 Minutes

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## **Student growth: Using data walls to drive learning**

<https://www.teachermagazine.com.au/articles/student-growth-using-data-walls-to-drive-learning>

Addressing Data Walls and Case Management for student development

Source: Teacher Magazine online  
News article Website 10 minutes

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## **The Matrix Map: A Powerful Tool for Mission-Focused Nonprofits**

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This article is a guide to the way of thinking for an executive : a summary of what we see as the eight key business principles that should guide financial leadership practice.

Source: Steve Zimmerman and Jeanne Bell

Webpage

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They review the effectiveness of processes and use of data to improve school performance.

## **Leading school improvement**

<https://www.youtube.com/watch?v=i2PHu5wOplw>

Presentation by Professor Geoff Masters, ACER, at the AITSL Local Leadership Conference, August 2012.

Source: AITSL

Video | MP4 | 26 mins

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They review the effectiveness of processes and use of data to improve school performance.

## **Dandenong North Primary School, VIC**

<http://www.aitsl.edu.au/professional-growth/insight/performance-and-development-case-studies/dandenong-north-primary-school-vic>

Dandenong North Primary School use observation and feedback as a central component of their performance and development work.

Source: AITSL

Video MP4 4 minutes 55 seconds

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They share best management practice and use of resources with other schools and education networks.

## **A Guide to support coaching and mentoring for school improvement (2016)**

[https://research.acer.edu.au/professional\\_dev/12/](https://research.acer.edu.au/professional_dev/12/)

Policy driven guide into coaching and mentoring conversations to support teachers in their schools.

Source: ACER eSearch

Instructional Guide PDF (embedded as link) 24 pages

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## **CoP system leadership approach**

<https://www.bastow.vic.edu.au/leadership-initiatives/communities-of-practice/CoP-system-leadership-approach>

Explanation of Community of Practice (CoP) and benefits of collaboration

Source: Bastow Institute of Educational Leadership

Online article Website 5 Minutes

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## **Creating a self-improving school system**

<http://www.viccsso.org.au/userfiles/files/creating-a-self-improving-school-system.pdf>

This report explores the conditions necessary to achieve a sustainable, self-improving school system, with a particular focus on the development of school clusters and the associated provision of cluster leaders.

Source: David H Hargreaves

Report PDF 26 pages

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They embed a culture of review, responsibility and shared accountability to achieve high standards for all.

## **8 Ways Principals Can Build Positive School Culture Now**

<https://schoolleadersnow.weareteachers.com/8-ways-build-positive-school-culture-now/>

Methods to improve school culture

Source: School Leaders Now

Explanatory article Website 5 Minutes

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## **The Steps to Creating a Positive School Culture**

<http://inservice.ascd.org/the-steps-to-creating-a-positive-school-culture/>

Short piece on the benefits of a collaborative vision

Source: ACSD

Blog News article Website 5 Minutes

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## **Aligning professional learning, performance management and effective teaching**

[http://www.ptrconsulting.com.au/sites/default/files/Aligning\\_professional\\_learning\\_performance\\_management\\_and\\_effective\\_teaching.pdf](http://www.ptrconsulting.com.au/sites/default/files/Aligning_professional_learning_performance_management_and_effective_teaching.pdf)

This paper examines how a school can improve its effectiveness significantly by strengthening the alignment between its professional learning, performance management and teaching practices and processes.

Source: Peter Cole  
Policy paper PDF 30 pages

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## **National tool for school improvement - ACEL**

[http://research.acer.edu.au/cgi/viewcontent.cgi?article=1019&context=tll\\_misc](http://research.acer.edu.au/cgi/viewcontent.cgi?article=1019&context=tll_misc)

This tool brings together findings from international research into the practices of highly effective schools and leaders. It assists schools to review their efforts to improve the quality of teaching and learning.

Source: Geoff Masters  
Tool PDF 25 pages

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## **Work together: but only if you want to**

<http://journals.sagepub.com/doi/pdf/10.1177/003172171109200513>

This article explores the real problem in many schools which are home to teachers who work in isolation, preferring to be left alone rather than engaging with their colleagues or principals.

Source: R DuFour  
Article PDF 15 pages

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## **ACSP Conference 2012 - Patrick Duigan**

<https://youtu.be/VjGhn8iP-S8>

This video shows Patrick Duigan speaking at the ACSP Conference 2012, on how we sustain shared, distributed or collective leadership, to ensure it survives staff change and dependence on individuals.

Source: Patrick Duigan

Video MP4 31 minutes 53 seconds

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